NYSCEF DOC. NO. 64

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INDEX NO. 653394/2013

RECEIVED NYSCEF: 09/03/2014

# SUPREME COURT OF THE STATE OF NEW YORK **NEW YORK COUNTY**

PRESENT:	O. PETER SHERWOOD			PART 49	
PRESENT.		Justice			<del></del>
Index Numb	er : 653394/2013	<del></del>		INDEX NO.	
	REAL ESTATE CAPITAL			MOTION DATE	
VS. IAN BRUCE	EICHNER AND HARLEM				
SEQUENCE DISMISS AC	NUMBER: 002			MOTION SEQ. NO.	MATERIAL PROPERTY AND ADDRESS OF THE PARTY AND
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Notice of Motion/C	order to Show Cause — Affidavits — Ex	hibits		No(s)	
Answering Affiday	its — Exhibits			No(s)	<del></del>
Replying Affidavit	S			1 No(s).	
Upon the foregoi	กg papers, it is ordered that this mot	tion is			
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THE CLERK: Matter of Cerberus Capital Management 1 versus Eichner and Harlem Park Acquisition, index number 2 653394 of 2013. 3 Counsel, your appearances for the record, please. 4 GERSHMAN: Joseph Gershman from Rich, Intelisano 5 & Katz on behalf of the defendants. 6 MR. SOLOWAY: Good afternoon, your Honor. Todd 7 Soloway and Cecilia Orlando from Pryor Cashman for the В plaintiff. 9 THE COURT: Good afternoon, everyone. This is 10 11 your motion, Mr. Gershman. GERSHMAN: Correct, your Honor. 12 THE COURT: I will hear from you. 13

GERSHMAN: Your Honor, as a matter of law the second cause of action must be dismissed because the lender expenses provision in the term sheet that the plaintiff relies on does not support a claim for the reimbursement of attorneys' fees and expenses incurred in litigation between the partners, what is referred to first-party litigation expenses.

THE COURT: Is it clear to you that what the amendment is addressed to are the litigation-related attorneys' fees only or as well as fees related to the transaction?

GERSHMAN: It seemed to me when I looked at it,

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 your Honor, it was the attorneys fees and expenses incurred in litigation.

THE COURT: In the litigation. Okay.

I gather, Mr. Soloway, that's your view too?

MR. SOLOWAY: Yes, your Honor. And the other

expenses to the extent that they have not -- that they have

not been covered, there will be more expenses from the

transaction itself as well. So we have a million dollars

in the break-up fee that they owe, and there also may be

fees from the transaction as well that they owe. We

THE COURT: But this motion doesn't go to that.

MR. SOLOWAY: That's correct.

haven't seen whether or not they are covered.

THE COURT: That's all I wanted to know.

GERSHMAN: Your Honor, this motion is governed by the American Rule and the Court of Appeals decision in Hooper. The American Rule provides that in America litigants bear their own attorneys' fees and costs unless contract or statute provide otherwise. New York has adopted the American Rule. And the standard to opt out of the American Rule by contract is high, and it is particularly high for intra-party litigation expenses.

Plaintiff is essentially trying to rewrite the contract to avoid the American Rule and turn a garden variety lender expenses provision for the reimbursement of

lender's due diligence expenses into a broad sweeping provision that would indemnify plaintiff for any attorneys's fees and expenses incurred in litigation arising out of the term sheet.

Hooper and its progeny provide the following rubric for the evaluation of a claim for indemnification or reimbursement of intra-party attorneys' fees:

First, unless the contractual provision contains language demonstrating an unmistakably clear intent to cover attorneys' fees and expenses incurred in first-party litigation, there will be no indemnification for attorneys' fees and expenses. The test is whether the intent to indemnify is unmistakably clear from the language of the promise, not whether the agreement could be read to provide for indemnification.

Second, unless the clause refers exclusively or unequivocally to claims between the indemnitor and indemnitee, the Court must find the agreement to be lacking evidence of requiring intent to cover such claims.

Third, in New York, indemnification clauses are strictly construed.

Fourth, an indemnification clause will be read in conjunction with all the provisions in the agreement to avoid inconsistencies or an interpretation which would render another provision superfluous or without force and

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Your Honor, apply these principles to the term sheet in this case, and it is clear that plaintiff's claim for attorneys' fees must be dismissed.

Defendants' interpretation of the lender's expenses provision, which is the provision which is issue, is that it is a garden variety provision designed to reimburse lender for the cost of due diligence incurred while vetting the transaction, and it doesn't cover any litigation expenses.

Plaintiff's interpretation is that this provision requires defendants to reimburse plaintiff for all of its expenses, including its reasonable attorneys' fees incurred in connection with any matter arising per the agreement, including any litigation expenses.

If we take a look at the language of the lender expense provision and if we look at the contract, we see that the plaintiff's interpretation simply doesn't work.

If I could turn your Honor's attention to the lender's expense provision at Page 7 of the term sheet, which is Exhibit B to -- and I could give you a copy, your Honor, if you would like ......

THE COURT: You do not need to.

GERSHMAN: Okay. It is Exhibit B to my

affirmation.

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I am reading it, counselor. THE COURT:

GERSHMAN: The lender expenses provision

provides: Guarantor and owner jointly and severally agree to pay or to reimburse --

THE COURT: Mr. Gershman, I have read it.

GERSHMAN: Sorry, your Honor.

So, your Honor, in looking at the provision, there are three things that make it clear just looking at the language of this provision that it doesn't cover intra-party litigation expenses.

First, there is no express language indicating it applies to intra-party litigation.

Second, there is no language suggesting that it applies to litigation expenses at all, whether intra-party or with anybody else.

Third, it includes a list of expenses that it does cover, and they are all expenses associated with the due diligence for the transaction, not litigation. "The fees of all third-parties relating to the due diligence review undertaken by lender and its attorneys and third-party consultants." There is nothing in the language of this provision which makes it unmistakably clear that it is intended to cover the costs of first-party litigation expenses.

THE COURT: The provision does say, does it not,

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that it covers "fees and expenses which shall include but not limited to," yada, yada yada?

GERSHMAN: "It does say that, your Honor.

of CPLR 3211, is there enough here to require dismissal of -- the denial of the motion at this point?

GERSHMAN: I would say, your Honor, given the very strict standard that it must be unmistakably clear, "including but not limited to" Doesn't get you there.

In addition --

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THE COURT: And that's all based on Hooper?

GERSHMAN: Yes, Hooper and its progeny. There

are dozens of cases who have held similarly to Hooper that
as to broad indemnification provisions, if it is not

unmistakably clear, no first party claims.

But in addition to the language here, your Honor, if we look to the other provisions in the contract and interpret the contract as a whole, it makes it clear that the lender expenses provision cannot be interpreted as broadly as plaintiff suggests and it can't be designed to cover all expenses, including all litigation expenses because to do so would render two other provisions of the contract without force and effect, and it would create inconsistencies with two other provisions.

First, the two provisions that we believe would

be rendered without force and effect are the broker's fee provision and the environmental indemnity provision.

covers all expenses, there would be no need to have separate indemnification provisions for specific items. It would be unnecessary. They would be rendered superfluous and mere surplusage. But, your Honor, this contract has two. It has a broker's fee provision at Page 9 which provides: Owner and guarantor jointly and severally agree to indemnify defendant and hold harmless lender from and against any and all claims of any broker or finder relating to the financing arrangement outlined herein.

Then, your Honor, there is a separate environmental indemnity at Page 4 in the term sheet, and that provision provides: Borrower and guaranter shall indemnify lender for any and all costs or losses arising in connection with the environmental conditions at or about the collateral.

Your Honor, we submit plaintiff's very broad interpretation that lender expenses provision covers all expenses that might possibly incur, including litigation expenses here, is inconsistent with these two provisions. It would render them to be superfluous. Therefore, that interpretation cannot be accepted.

In addition, there are two provisions which it

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appears are inconsistent with the defendants' interpretation. If plaintiff's interpretation is accepted, it would be inconsistent with two provisions that call for the return of any unspent portion of the expense deposit at the conclusion of the transaction as opposed to at the conclusion of any litigation arising from the term sheet. And the first of those two provisions is the due diligence provision which is at Page 7. And within the due diligence provision there is a clause that provides: If at any time lender elects to terminate this term sheet, the lender will return the expense deposit less lender expenses incurred by lender as of the date of such termination.

Then in the expense deposit provision, your Honor, which is at Page 8, the contract provides: In the event lender elects in its sole and absolute discretion not to approve or close the transaction contemplated by this term sheet, lender shall disburse or cause to be disbursed any portion of the expense deposit that exceeds lender's actual lender expenses.

So both of these provisions tie to the return of any unspent expense deposit to the transaction and conclusion of the transaction. And if it was intended that the lender expense provision was also to include litigation expenses, we submit that those provisions would have read differently and would say either "at the conclusion of the

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transaction," or if there is litigation pending, "at the conclusion of the litigation."

So in sum, your Honor, we believe that our interpretation that the lender expense provision is limited to the reimbursement of due diligence expenses harmonizes all these provisions of the contract. We believe it is consistent with Hooper. And we believe that the plaintiffs's interpretation creates inconsistencies within the contract would render a couple of provisions superfluous and creates inconsistencies.

In terms of the case law, your Honor, Hooper is the primary authority. There are dozens of cases since Hooper that have dismissed claims for first-party indemnification fees on the grounds that it was not unmistakably clear in the contractual provision that the parties intended to waive the benefit of the American Rule. Parkway Pediatric, Sequa, Gem Advisors, 2626 Broadway. And these cases are always tied to how clear — is it made clear the first-party expenses are going to be covered, not to the breadth of the indemnification provision.

Turning to plaintiff's cases, plaintiff relies on seven cases in support of their position that they have a claim for attorneys' fees and expenses here. Two of them are wholly inapplicable because they are cases that have a prevailing party provision in them. So in those cases one

party prevailed and they got attorneys' fees. There is no prevailing party in this case so they don't apply. US Home Corp. and Vincent Smith are the cases.

Two other cases are cases where the Court held that the indemnification provision did entitle the parties to first-party indemnification because to hold otherwise and to limit to third-party claims would have rendered certain provisions of the contract without force and effect.

Again, we don't have that here. We have the opposite. There has been no contention in plaintiff's papers that failing to hold the lender expense provision applies to first-party indemnification costs would result in other provisions of the term sheet not having force and effect. And the two cases that the Court so held were Sagittarius Broadcasting and DLJ Mortgage Capital.

Crossroads, the case that plaintiff relies most heavily on is also distinguishable here. Crossroads was a case that had a broad indemnification provision, and the Court concluded it also applied to first-party litigation claims. However, there were three things that were present in Crossroads, none of which are present here, that the Court relied on in making this decision.

First, the Court noted in Crossroads that the provision there did not include a list of actions for which

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indemnification was required. Second, it noted that in applying the provision to first-party claims it would not render any other provision in the agreement meaningless. And third, it was very clear that the indemnification provision there did apply to litigation. The indemnification provision applied to any an all claims,

actions, suits or proceedings.

Here none of those things are present. First, there is a list of the types of proceedings to which the lender expense provision applies. Second, if it was held -- if the provision was held to apply to first-party claims, it would render two other provisions of the contract meaningless and without force and effect. And last, it is not unmistakably clear here; and, in fact, it is not clear at all that the lender expense provision is intended to apply to litigation. So we submit that none of the bases for the Crossroads decision are present here.

Square Mile, the sixth case, is a four-page decision. There isn't much to really glean from that case. The one thing we can tell is that the indemnification provisions in Square Mile clearly applied to litigation. It was very explicit, and that's not the case here.

The last case is Klock. Plaintiff's reliance on this case is a little perplexing because in that case the Fourth Department held that the party seeking

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indemnification was not entitled to indemnification for prosecuting its claims as a matter of law and was only entitled to indemnification of its defense costs, which seems to undercut the plaintiff's position here a bit. At any rate, that provision also was broader here and clearly applied to litigation, which the provision at issue does not.

In sum, your Honor, we submit that the lender expenses provision interpreted in light of the entire contract and the applicable law does not support a claim for intra-party attorneys' fees and expenses in this case; that the second cause of action should be dismissed; and that this contract and lender expense provision do not make it unmistakably clear that the parties intended to cover first-party litigation expenses.

THE COURT: Okay. Let me hear from Mr. Soloway.

MR. SOLOWAY: Thank you very much, your Honor.

I just want to give a little bit of context, your Honor, to refresh everyone's recollection here.

This case arises from Mr. Eichner's, the developer, from what we will submit and show you on summary judgment is his egregious violation of the exclusivity clause months before he claimed terminating it. He was shopping, financing around, you will see, with Goldman Sachs, with multiple lenders. We have --

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That's not the issue before me this 1 2 afternoon. MR. SOLOWAY: I just wanted to give you the 3 4 context. THE COURT: Why are we wasting time on that? 5 MR. SOLOWAY: .-I just wanted to make sure your 6 7 Honor understands the context. THE COURT: I already decided the motion to 8 dismiss, remember? 9 MR. SOLOWAY: Yes, sir. 10 THE COURT: Would you like me to revisit that 11 12 one? MR. SOLOWAY: No. I appreciate that, your Honor. 13 Your Honor, right off the bat here your Honor 14 touched on something in my able adversary's presentation 15 which I think bears on the fact on this motion to dismiss. 16 At the very outset of their motion papers, in 17 their memo of law in support of the motion to dismiss in 18 the preliminary statement they argue that the provision at 19 issue was merely intended to reimburse plaintiff for 20 expenses it incurred in negotiating and performing due 21 And then in the reply brief they go on to say 22 that the attorneys! fees claim provides a non-exhaustive 23

list of the type of expenses it applies to.

THE COURT: Let's assume the latter.

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MR. SOLOWAY: What I say is, just as your Honor noted, where commercially sophisticated parties make broad clauses as to liability for fees, then they mean what they say and say what they mean.

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THE COURT: I am glad you put it that way. So let's talk about what the sophisticated parties on both sides had to say.

MR. SOLOWAY: Sure, your Honor.

THE COURT: Here is that they had to say:

Guarantor and owner jointly and severally agree to pay or reimburse lender upon demand whether or not the loan is consummated in whole or in part the reasonable fees, including reasonable attorneys' fees, out-of-pocket expenses incurred by the lender -- and I am going to skip around -- in connection with the matters and transaction contemplated hereby.

Where does that conjure up the notion of reimbursement of attorneys' fees in a litigation?

MR. SOLOWAY: The matter --

THE COURT: Keep in mind you are a sophisticated entrepreneur.

MR. SOLOWAY: Sure. And this is consistent, by the way, and we will get to it in terms of the case law; but it talks about "matters and transactions contemplated

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16 1 hereby." THE COURT: Is litigation contemplated hereby? 2 MR. SOLOWAY: Yes, your Honor. 3 THE COURT: Where? 4 MR. SOLOWAY: In the very next page of the letter 5 of intent between the parties you have the clause that 6 deals with the exclusivity provisions and says they will 7 owe us a million dollars in damages --8 THE COURT: Break-up. It says you get a break-up 9 It doesn't say a word about litigation. fee. 10 MR. SOLOWAY: No, but I have to take issue with 11 that. 12 THE COURT: Show me the word "litigation" 13 anywhere in the document. 14 MR. SOLOWAY: The word "litigation" doesn't 15 appear, but it does not have to appear is what the law 16 17 says. THE COURT: Which takes you to Hooper? 18 MR. SOLOWAY: No, not to Hooper. 19 THE COURT: It doesn't? 20 MR. SOLOWAY: "No. 21 THE COURT: Hooper doesn't apply? 22 MR. SOLOWAY: The reason Hooper is different --23 THE COURT: Does Hooper apply or not? 24 MR. SOLOWAY: It doesn't. I will explain why. 25

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THE COURT: Thanks.

MR. SOLOWAY: Hooper was a case where they had itemized the particularized indemnifications that they were entitled to. So the Court said if you are entitled to A, B and C and it doesn't say E, F and G, you are not entitled E, F and G. to those. It was not a broad clause in Hooper, it had specific enumerated items.

THE COURT: So you are telling me that Hooper is limited to its facts?

MR. SOLOWAY: Hooper is limited to the facts of a very specific indemnification.

THE COURT: Counsel, all I can say to you is that there are four appellate division departments that have a different takeaway on Hooper, but go ahead.

MR. SOLOWAY: Well, I would like to read from the decision in the Crossroads case and what the Court said about that. And also I will note that in the --

THE COURT: Counsel, you can do that later on, but let's now talk about what the parties intended.

MR, SOLOWAY: Sure, ......

THE COURT: That's really that this is about.

MR. SOLOWAY: Well, you have the provision here that says they are going to pay for any and all out-of-pocket expenses including reasonable attorneys' fees in the transactions and matters contemplated by --

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THE COURT: It says: In the transactions and matters contemplated hereby. Then it goes on to say: Fees and expenses shall also include but are not limited to fees of all third-parties relating to the due diligence. And then it goes on from there. It really is pretty darn specific. And missing from this list of various fees that you are entitled to is the word "litigation."

MR. SOLOWAY: But it also does include the words "included but not limited to," so the parties were clearly intending --

THE COURT: You heard me mention that to your adversary, correct? I didn't miss it.

MR. SOLOWAY: I know.

THE COURT: I didn't overlook if.

MR. SOLOWAY: Sure. I appreciate that.

THE COURT: And I looked in vain for the word

MR. SOLOWAY: The word "litigation" does not appear.

THE COURT: You have a problem.

MR. SOLOWAY: Your Honor, the point on that is I would just read to you that -- for example, in the Crossroads case the indemnification proceeding is extremely broad applying to any and all claims, demands, actions, suites or proceedings.

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In the Square Mile case there was no reference at all to litigation in the Square Mile case, and in DLJ as well. The point there is that where the indemnification provision is broad and where a party is appearing before the Court arguing about what the intention of the provision was, I would submit to you, your Honor, doesn't warrant dismissal of the cause action for the attorneys' fees.

Court in Square Mile because the Appellate Division case unfortunately doesn't have the full quote of the language. And the language in the agreement says: And hold them harmless from any and all losses, judgments, costs, damages, liabilities, fines, claims, expenses including attorneys' fees, which shall be paid or incurred by reason of any action, act, or inaction which is determined by the managing member in good faith to have been in the best interest of the parties.

That's what it says.

THE COURT: That's a lot more than you've got here.

MR. SOLOWAY: But what we have here -THE COURT: It's a lot broader than what you

have.

MR. SOLOWAY: But, your Honor, what we do have here is a provision that says "in connection with any and

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all matters and transactions," and it says "including but not limited to," and you have a party who expressly violated the exclusivity clause forcing us to go out and actually have to collect on that.

Your Honor, this is a lender who has --THE COURT: But that's not what was negotiated You negotiated for fees in connection with the transaction. That's what you negotiated for, that's what is in your agreement. Crossroads doesn't help you. Do you want me to tell you why?

MR. SOLOWAY: I think you already said that to me.

THE COURT: It is because it makes reference to This doesn't. litigation.

MR. SOLOWAY: But the fact of the matter is that when parties make broad statements and when they are arguing about what the intention of it was on a motion to dismiss, we should be afforded the opportunity to present that claim.

THE COURT: That's if the clause that is at issue is ambiguous as interpreted by the prevailing law. suggesting to you that maybe this clause isn't so ambiguous.

Sure. But let me give you another MR. SOLOWAY: idea to think about.

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24 25 THE COURT: Hey, we agree.

MR. SOLOWAY: Let me give you something to think about.

They've even stood here before you and said, your Honor, when they cited that it has to be clear and unequivocal as saying, well, we are saying it is not clear. The question is --

THE COURT: Mr. Soloway, "in connection with the matters and transactions contemplated hereby" is what I keep going back to. "Is contemplated hereby" is just what you were talking about. This is a transaction. They didn't contemplate litigation. That's the point.

MR. SOLOWAY: Let me just share a thought with you about that, your Honor ...

This is a term sheet on a deal where my client was expending a great deal of time and money to recover --

THE COURT: That's why there's a million dollar break-up fee.

MR. SOLOWAY: Right. So the contemplation of the parties is that there are going to be a lot expenses There's actually an obligation to reimburse when incurred. you get below a certain number on lenders.

THE COURT: Agreed. There's a lot of detail, right?

MR, SOLOWAY: There is some detail.

# Proceedings

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1	THE COURT: A lot detail, right?
2	MR. SOLOWAY: There is detail in here but
3	THE COURT: Only a little bit?
4	MR. SOLOWAY: There's plenty of detail in the
5	right places.
6	THE COURT: Thank you. That's what I was trying
7	to get you to concede.
8	MR. SOLOWAY: The fact remains, though, your
9	Honor, that there is a provision that says that they were
10	going to be responsible for third-party reasonable legal
1.1	fees in connection with the matters and transactions
12	herein. and we're trying to enforce the provision.
13	THE COURT: That's right, the matters and
14	transactions
15	MR. SOLOWAY: But the matters is more than the
16	transaction. It says "the matters and transactions
17	herein." And the matters here are that we have an
18	exclusivity clause which they are obligated to comply with
19	which we are enforcing which causes us to incur capital L
20	Lender expenses.
21	THE COURT: You would be in great shape if you
22	were in London, Unfortunately you are not.
23	MR. SOLOWAY: If your Honor has any further
24	questions I am happy to answer.
25	THE COURT: I am going to grant the motion. It

appears to the Court that the clause here, which appears in Exhibit B to the Gersham affidavit, provides for the payment of reasonable attorneys' fees and expenses incurred by the lender, that's the plaintiff here, in connection with the matters and transactions contemplated hereby. It goes on and gives additional details with respect to fees and expenses. It says it shall also include but not be limited to the fees of all third-parties relating to the due diligence review to be undertaken by the lender and its attorneys, third-party consultants, construction consultants and on and on and on. Nowhere in here, in this clause, is there any indication that it is intended to extend beyond the matters and transactions as contemplated. And that is to extend to the realm of litigation should the parties end up in a dispute.

The parties are, everybody agrees, sophisticated parties. They could have, if they chose, provided for including fees associated with litigation. They chose not to do that.

The reference of the Crossroads decision does not advance plaintiff's claim. There the operative provision made explicit reference to litigation, so it really doesn't apply. Likewise, Square Mile again references -- clearly references litigation.

Under those circumstances, the Court is of the

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view that the lender expenses clause means just that,
lender expenses associated with the transaction. It is not
an attorneys' fees reimbursement provision. The agreement
could have included such a clause. It does not.

It appears to me that the agreement of the parties is one that did not contemplate reimbursement of attorneys' fees. So to the extent that the complaint seeks to recover for attorneys' fees arising out of the litigation as opposed to arising out of the transaction, the motion is granted.

Thank you, gentlemen.

The foregoing is hereby certified to be a true and accurate transcript of the proceedings:

Rachel C. Simone

Senior Court Reporter

Rachel C. Simone, CSR, RMR, CRR

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